

Datacentre Consolidation

Reducing cost and enhancing performance

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Information is the engine of organisational success. Getting the most power and performance from that engine relies on effective and focused management. Yet many organisations are grappling with distributed IT operations that suffer from a number of performance-inhibiting factors:

- a lack of standards and consistency in the IT environment – leading to inefficiencies and even system conflicts
- high Total Cost of Ownership with multiple premises, networks, system administration, maintenance and support, software licences, duplicating overheads
- security risks whenever data is transferred or transmitted between systems and sites – the whole is only as strong as the weakest link
- low system productivity with data replicated on separate databases across the network: query times are slow, and user and business needs are not prioritised

Centralising to address the key issues

As organisations grow and develop, systems, processes, people and skills tend to evolve on a local or departmental basis. Then one day senior management notices costs are too high and, worse, IT is no longer enabling the business to meet its strategic goals.

The challenge can seem daunting. But the good news is that today's high-speed global data networks enable the effective consolidation of distributed information management resources.

It is possible – indeed it is becoming essential - to integrate dozens of localised operations into just one or two cost-efficient centres. IT will again rapidly become a net contributor to the business.

However it is not an automatic process.

Guiding the organisation through the planning and design of a centralised data management operation is a complex task. Specifying the hardware, software and support requirements calls for a wealth of experience. Effecting the migration and other change management so there is minimum disruption calls for expert implementation. And operating and further developing the solution means continually growing the technology and management skills the organisation possesses.

Catalise delivers

Catalise offers a full-lifecycle methodology to build and manage Consolidated Datacentres on a European and global basis:

- Mapping and costing your current environment
- Process standardisation
- Migration blueprinting
- Staff consultation, retention, relocation and secondment
- Location identification
- Facilities provisioning and installation

- Migration and training
- Post migration performance management
- Business continuity planning

Each stage of the process is subject to the same rigorous project management and delivery disciplines, with the cost and risk profile of the project minimised in the early stages to avoid upfront commitment.

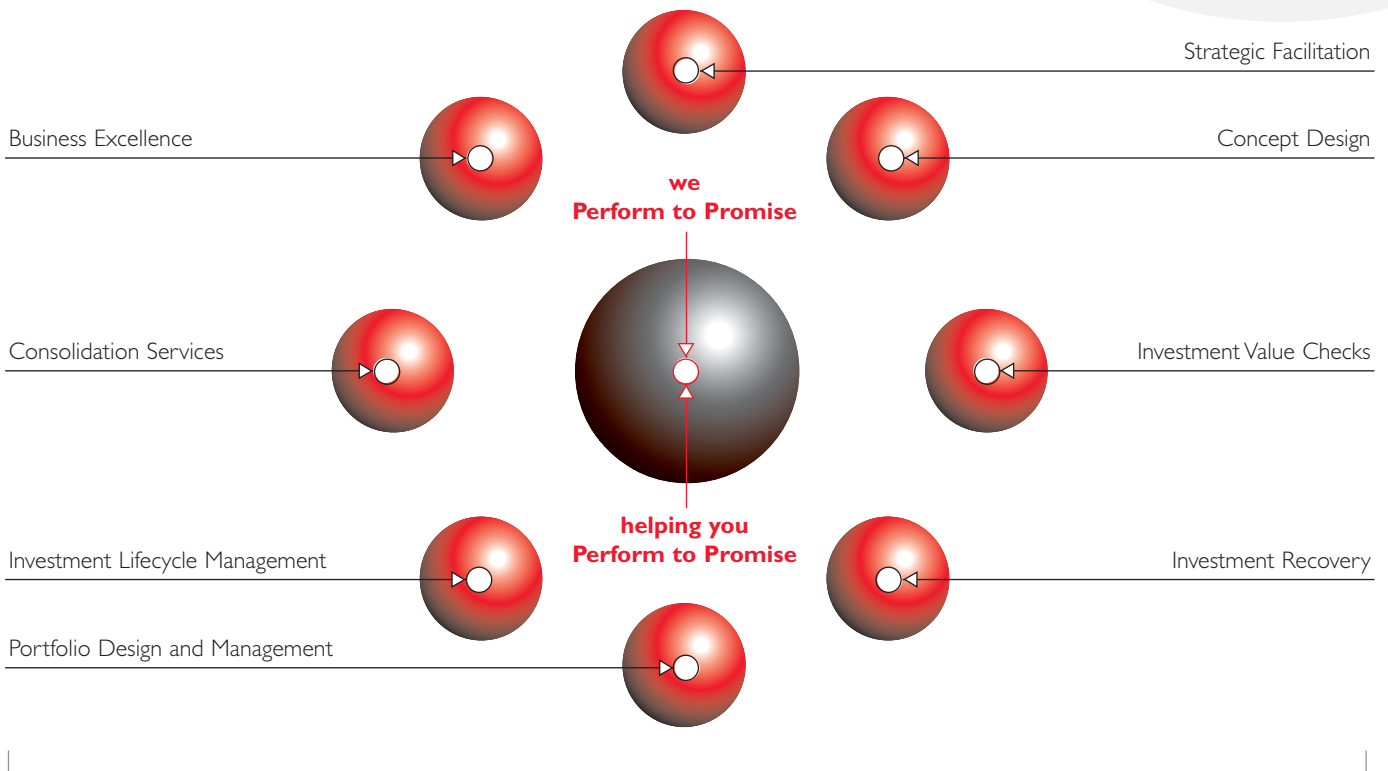
A tried and tested formula for success

This approach has demonstrated proven results. A European data centre consolidation at a Leading International Air Express Organisation company cut annual IT cost growth from 25% to just 4%, with the entire consolidation cycle completed within 18 months.

Nick Butcher, the COO commented: "The creation of a brand new data centre within such a limited time scale is an outstanding achievement, which has not only provided tangible financial benefits for our organisation, but also has provided many of our staff with an exceptional opportunity to increase their technical, project and managerial competence."

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Nick Butcher, COO, Leading International Air Express Organisation



Perform to Promise

Catalise helps our clients Perform to Promise by blending Programme, Investment and Transition Management Disciplines to define, mobilise and deliver key strategic initiatives:

- bringing focus to delivery and results – we get the job done
- structured plain-speaking approach
- skills to ensure success across disciplines and across initiatives

Working as a true partner – including shared risk and reward as appropriate.



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